



Accountants &
business advisers

GRENREAL PROPERTY CORPORATION LIMITED

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31ST DECEMBER, 2011



GRENREAL PROPERTY CORPORATION LIMITED

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER, 2011**

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GRENREAL PROPERTY CORPORATION LIMITED

COMPANY PROFILE

Directors

Mr. Ambrose Phillip, Chairman, (Grenada)
Mr. Hendrik A. Van Dijk, CEO, (Netherlands)
Mr. Sükrü Errenngün (Netherlands)
Mr. Ronald Hughes, (Grenada)
Mr. Nigel John (Grenada) – Resigned 20th January, 2012
Mr. Alfred Logie (Grenada)
Mr. Philbert Lewis (Grenada)
Mr. Stefan Gotschi (Switzerland)
Mr. Anthony Maughn (Barbados)

Company Secretary

Mr. Ian Evans

Auditors

Messrs. PKF
Accountants and Business Advisers

Solicitors

Messrs. Renwick & Payne.
Attorneys-at-law, Conveyancers & Notary Public

Registered Office

Melville Street
P.O. Box 1950
St. George's
Grenada.

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF
GRENREAL PROPERTY CORPORATION LIMITED**

We have audited the accompanying financial statements of the company which comprise the statement of financial position at 31st December, 2011 and the related statement of comprehensive income, changes in equity and statement of cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

Responsibility for the Financial Statements

Those charged with governance are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying financial statements present fairly in all material respects, the financial position of the company as of 31st December, 2011 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

GRENADA:

March 16th, 2012



Accountants & business advisers:

GRENREAL PROPERTY CORPORATION LIMITED



STATEMENT OF FINANCIAL POSITION AT 31ST DECEMBER, 2011

| ASSETS | Notes | 2011 | 2010 |
|-------------------------------------|-------|---------------------|---------------------|
| Non-Current Assets | | | |
| Plant and equipment | 4 | 15,181 | 35,015 |
| Investment property | 5 | 71,700,000 | 71,500,000 |
| Public listing | 6 | <u>-</u> | <u>132,591</u> |
| | | <u>71,715,181</u> | <u>71,667,606</u> |
| Current Assets | | | |
| Trade and other receivables | 7 | 273,116 | 216,180 |
| Cash and cash equivalents | 8 | <u>179,276</u> | <u>17,911</u> |
| | | <u>452,392</u> | <u>234,091</u> |
| | | <u>\$72,167,573</u> | <u>\$71,901,697</u> |
| TOTAL ASSETS | | | |
| EQUITY AND LIABILITIES | | | |
| Stated Capital | 9 | 25,365,000 | 25,365,000 |
| Retained earnings | | <u>7,957,870</u> | <u>7,400,810</u> |
| | | <u>33,322,870</u> | <u>32,765,810</u> |
| Non-Current Liabilities | | | |
| Long-term borrowings | 10 | 34,165,012 | 35,285,053 |
| Shareholders' loan | 11 | <u>552,745</u> | <u>384,572</u> |
| | | <u>34,717,757</u> | <u>35,669,625</u> |
| Current Liabilities | | | |
| Trade and other payables | 12 | 1,859,951 | 1,699,503 |
| Short-term borrowings | 10 | 2,054,955 | 1,716,201 |
| Amount due to related parties | 13 | <u>212,040</u> | <u>50,558</u> |
| | | <u>4,126,946</u> | <u>3,466,262</u> |
| | | <u>38,844,703</u> | <u>39,135,887</u> |
| | | <u>\$72,167,573</u> | <u>\$71,901,697</u> |
| TOTAL EQUITY AND LIABILITIES | | | |

The notes on pages 8 to 24 form an integral part of these financial statements

: Director

: Director

GRENREAL PROPERTY CORPORATION LIMITED

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31ST DECEMBER, 2011**

| | Notes | 2011 | 2010 |
|--|-------|--------------------|----------------------|
| Rental income - rental units | | 4,723,042 | 5,395,186 |
| - kiosks | | 118,095 | 161,164 |
| Service re-charge | | 257,084 | 283,948 |
| Parking | | <u>161,626</u> | <u>168,199</u> |
| | | <u>5,259,847</u> | <u>6,008,497</u> |
| Operational expenses | 17 | (1,582,669) | (1,905,683) |
| General expenses | 18 | (311,944) | (364,624) |
| Depreciation | | (19,834) | (24,878) |
| Amortisation of public listing cost | | (132,591) | (18,941) |
| Bad debt | | (72,970) | (65,000) |
| Other income | | <u>123,549</u> | <u>54,885</u> |
| | | <u>(1,996,459)</u> | <u>(2,324,241)</u> |
| Operating profit | | 3,263,388 | 3,684,256 |
| Finance income | 14 | 20,758 | 7,480 |
| Finance cost | 15 | <u>(2,910,986)</u> | <u>(2,885,807)</u> |
| Profit for the year | | 373,160 | 805,929 |
| Gain/(loss) on revaluation of investment property | | <u>183,900</u> | <u>(7,701,883)</u> |
| Total comprehensive income/(deficit) for the year | | <u>\$557,060</u> | <u>\$(6,895,954)</u> |

The notes on pages 8 to 24 form an integral part of these financial statements

GRENREAL PROPERTY CORPORATION LIMITED**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31ST DECEMBER, 2011**

| | Stated Capital | Retained Earnings | Total Equity |
|--|---------------------|----------------------|---------------------|
| Balance at 1 st January, 2010 | 25,365,000 | 14,296,764 | 39,661,764 |
| Total comprehensive deficit for the year | _____ - | (6,895,954) | (6,895,954) |
| Balance at 31 st December, 2010 | 25,365,000 | 7,400,810 | 32,765,810 |
| Total comprehensive income for the year | _____ - | <u>557,060</u> | <u>557,060</u> |
| Balance at 31 st December, 2011 | <u>\$25,365,000</u> | <u>\$7,957,870</u> | <u>\$33,322,870</u> |

The notes on pages 8 to 24 form an integral part of these financial statements

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31ST DECEMBER, 2011

| | 2011 | 2010 |
|--|---------------------|---------------------|
| OPERATING ACTIVITIES | | |
| Net profit/(loss) for the year | 557,060 | (6,895,954) |
| Adjustments for: | | |
| Depreciation | 19,834 | 24,878 |
| Gain/(loss)on revaluation of investment property | (183,900) | 7,701,883 |
| Amortisation of public listing cost | <u>132,591</u> | <u>18,941</u> |
| Operating profit before working capital changes | 525,585 | 849,748 |
| (Increase)/decrease in trade and other receivables | (56,936) | 173,924 |
| Increase in trade and other payables | 160,448 | 171,671 |
| Increase/(decrease) in amount due to related parties | 161,483 | (65,966) |
| Decrease in proposed building development | <u>-</u> | <u>(479,260)</u> |
| Net cash provided by operating activities | <u>790,580</u> | <u>650,117</u> |
| INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment | - | (13,777) |
| Purchase of investment property | <u>(16,100)</u> | <u>(201,883)</u> |
| Net cash used in investing activities | <u>(16,100)</u> | <u>(215,660)</u> |
| FINANCING ACTIVITIES | | |
| Repayment of borrowings | (860,760) | (808,683) |
| Increase/(decrease) in shareholders' loan | <u>168,173</u> | <u>(298,735)</u> |
| Net cash used in financing activities | <u>(692,587)</u> | <u>(1,107,418)</u> |
| Net increase/(decrease) in cash and cash equivalents | 81,893 | (672,961) |
| Cash and cash equivalents - at beginning of year | <u>(659,227)</u> | <u>13,734</u> |
| - at end of year | <u>\$ (577,334)</u> | <u>\$ (659,227)</u> |
| Represented By: | | |
| Cash and cash equivalents | 179,276 | 17,911 |
| Bank overdraft | <u>(756,610)</u> | <u>(677,138)</u> |
| | <u>\$ (577,334)</u> | <u>\$ (659,227)</u> |

The notes on pages 8 to 22 form an integral part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011

1. CORPORATE INFORMATION

Grenreal Property Corporation Limited (the “Company”) formerly St. George’s Cruise Terminal Limited was incorporated on August 27, 2004 under the Grenada Companies Act 1994 and commenced operations on April 14, 2005. The Company was established to undertake the realization and operations of a Shopping Centre with duty free facilities adjacent to the new port complex in St. George’s, Grenada W.I. In 2007 the company in accordance with Section 219 (225) of the Companies Act 1994, entered into an amalgamation agreement with Bruce Street Commercial Corporation Limited, the owners of the Jan Bosch building, a commercial center, located adjacent to the port complex in St. George’s.

Following the amalgamation the company continued to operate under the name of Grenreal Property Corporation Limited and listed on the Eastern Caribbean Securities Exchange on 21st July, 2008.

2. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of Preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and under the historical cost convention. The financial statements are expressed in Eastern Caribbean dollars.

The preparation of financial statements in conformity with IFRS’s requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to these financial statements are disclosed in Note 3.

(b) New Accounting Standards, Amendments and Interpretations

- (i) There are no new standards, amendments or interpretations that are effective for the first time for the financial year beginning on or after 1st January, 2011 that would be expected to have a material impact on the Company.
- (ii) New standards, amendments and interpretations issued but not effective for the financial year beginning 1st January, 2011 and not early adopted. These either do not apply to the activities of the Company or have no material impact on its financial statements.

IAS 1 Presentation of items of other comprehensive income – Effective for annual periods beginning on or after 1st July, 2012.

IAS 12 Income taxes on deferred tax – Effective for annual periods beginning on or after 1st January, 2012.

IAS 19 Employee benefits – Effective for annual periods beginning on or after 1st January, 2013.

GRENREAL PROPERTY CORPORATION LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)**

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(b) New Accounting Standards, Amendments and Interpretations (continued)

| | |
|---------|---|
| IAS 27 | Separate financial statements – Effective for annual periods beginning on or after 1 st January, 2013. |
| IAS 28 | Investments in associates and joint ventures – Effective for annual periods beginning on or after 1 st January, 2013. |
| IFRS 1 | First-time adoption for International Financial Reporting Standards – Severe hyperinflation and removal of fixed dates for first-time adopters – Effective for annual periods beginning on or after 1 st July, 2011. |
| IFRS 7 | Financial instruments: Disclosures – Effective for annual periods beginning on or after 1 st July, 2011. |
| IFRS 9 | Financial instruments – Classification and measurement – Effective for annual periods beginning on or after 1 st January, 2013. |
| IFRS 10 | Consolidated financial statements- Effective for annual periods beginning on or after 1 st January, 2013. |
| IFRS 11 | Joint arrangements- Effective for annual periods beginning on or after 1 st January, 2013. |
| IFRS 12 | Disclosure of interest in other entities- Effective for annual periods beginning on or after 1 st January, 2013. |
| IFRS 13 | Fair value measurement - Effective for annual periods beginning on or after 1 st January, 2013. |

GRENREAL PROPERTY CORPORATION LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)**

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(c) Plant and Equipment

Plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the assets carrying amounts or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost or re-valued amounts to their residual values over their estimated useful lives. The rates used are as follows:

| | Per annum |
|-------------------------|-----------|
| Furniture and equipment | 10 |
| Computers | 16.67% |

The assets residual values and useful lives are reviewed, and adjusted if appropriate, at the statement of financial position date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the statement of comprehensive income.

(d) Investment Property

Property that is held for long-term rental yields or for capital appreciation or both, and is not occupied by the Company, is classified as investment property.

Investment property comprises freehold building and land held under a finance lease. The lease term is ninety-nine (99) years with an option to extend for an additional sixty-six (66) years. The lease payments were made at the commencement of the lease term.

Investment property is carried at fair value based on active market price as disclosed in Note 3. Changes in fair values are recognized in the statement of comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(e) Trade Receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less, they are classified as current assets. If not they are presented as non-current assets.

Trade receivables are recognised initially at fair value less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivable. Significant financial difficulties of the debtor and default a delinquency in payment are considered indicators that the trade receivable is impaired.

(f) Cash and Cash Equivalents

Cash and cash equivalents comprises of cash on hand and at bank. Bank overdraft is included as a component of cash and cash equivalents for the purpose of the cash flow statement. Bank overdraft is shown within borrowings in current liabilities on the statement of financial position.

(g) Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade payables are recognised at fair value.

(h) Stated Capital

Ordinary shares are classified as equity.

(i) Borrowings

Borrowings are recognised at fair value net of transaction cost incurred. Borrowings are subsequently stated at amortized cost: any difference between the proceeds, net of transaction cost, and the redemption value is recognised in the statement of comprehensive income over the period of borrowings. Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least twelve (12) months after the date of the statement of financial position.

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(j) *Financial Instruments*

Financial instruments are contracts that give rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets and financial liabilities are recognised on the Company's statement of financial position when the Company becomes a party to the contractual provisions of the instrument.

Financial instruments carried on the statement of financial position include cash and cash equivalents, trade and other receivables, trade and other payables, amount due to related parties, shareholders' loan and borrowings. Financial assets and liabilities are carried at amounts which approximate their fair values at the statement of financial position. Fair value is defined as the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm length transaction.

Financial assets are derecognised when the contractual rights to receive the cash flows expire or where the risks and rewards of ownership of the assets have been transferred.

Financial liabilities are derecognised when they are extinguished, that is when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability extinguished and the consideration paid is recognised in the statement of comprehensive income.

Impairment of financial assets

The Company assesses at each date of the statement of financial position whether there is objective evidence that a financial asset or group of financial assets is impaired.

A financial asset or group of financial assets is impaired and impairment losses are incurred if and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Impairment losses are the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. Impairment losses are recognised in the statement of comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(j) *Financial Instruments (continued)*

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as improvement in the debtor's credit rating), the previously recognised loss is reversed to the extent that the carrying amount of the financial asset does not exceed what the amortised cost would have been had the impairment not been recognised at the date that the impairment is reversed. The amount of the reversal is recognised in the statement of comprehensive income.

(k) *Taxation*

The company continues to enjoy a tax holiday on corporate and other taxes as a consequence of a tax waiver granted to the developers of the land site. The tax holiday expires not before 2013.

(l) *Revenue*

Rental income is accounted for on an accruals basis, in accordance with the substance of the relevant agreement.

(k) *Related parties*

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operating decisions. Transactions entered into with related parties in the normal course of business are carried out on commercial terms and conditions during the year.

(l) *Foreign currencies*

Transactions in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are re-translated at the rate of exchange ruling at the balance sheet date. The resulting profits and losses are dealt with in the statement of comprehensive income.

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The development of estimates and the exercise of judgment in applying accounting policies may have a material impact on the Company's reported assets, liabilities, revenues and expenses. The expenses and assumptions that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below:

GRENREAL PROPERTY CORPORATION LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)**

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS (continued)

(a) Estimate of Fair Value of Investment Property

The best estimate of fair value is current prices in an active market for similar assets. The Company considers information relating to tenants and assumptions relating to tenancy, rents and expenses over a ten (10) year period.

(b) Principal assumptions for Management's Estimation of Fair Value

The principal assumptions underlying management's estimates of fair value are those related to; the receipts of contractual rental; expected future market rentals; maintenance requirements; and appropriate discount rates.

The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

GRENREAL PROPERTY CORPORATION LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)**

4. PLANT AND EQUIPMENT

| | Computers | Office Furniture and Equipment | Total |
|--|------------------------|--------------------------------------|------------------------|
| Balance at 31st December, 2011 | | | |
| Cost | 40,429 | 55,746 | 96,175 |
| Accumulated depreciation | <u>(26,831)</u> | <u>(23,228)</u> | <u>(50,059)</u> |
| NET BOOK VALUE | <u>\$13,598</u> | <u>\$32,518</u> | <u>\$46,116</u> |
| For the year ended 31st December, 2010 | | | |
| Opening book value | 13,598 | 32,518 | 46,116 |
| Additions for the year | 13,203 | 574 | 13,777 |
| Depreciation charge for the year | <u>(13,614)</u> | <u>(11,264)</u> | <u>(24,878)</u> |
| | <u>\$13,187</u> | <u>\$21,828</u> | <u>\$35,015</u> |
| Balance at 1st January, 2011 | | | |
| Cost | 53,632 | 56,320 | 109,952 |
| Accumulated depreciation | <u>(40,445)</u> | <u>(34,492)</u> | <u>(74,937)</u> |
| NET BOOK VALUE | <u>\$13,187</u> | <u>\$21,828</u> | <u>\$35,015</u> |
| For the year ended 31st December, 2011 | | | |
| Opening book value | 13,187 | 21,828 | 35,015 |
| Depreciation charge for the year | <u>(8,570)</u> | <u>(11,264)</u> | <u>(19,834)</u> |
| | <u>\$4,617</u> | <u>\$10,564</u> | <u>\$15,181</u> |
| Balance at 31st December, 2011 | | | |
| Opening book value | 53,632 | 56,320 | 109,952 |
| Accumulated depreciation | <u>(49,015)</u> | <u>(45,756)</u> | <u>(94,771)</u> |
| NET BOOK VALUE | <u>\$4,617</u> | <u>\$10,564</u> | <u>\$15,181</u> |

GRENREAL PROPERTY CORPORATION LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)**

5. INVESTMENT PROPERTY

| | 2011 | 2010 |
|--|------------------------------|----------------------------------|
| Balance at 1 st January, 2011 | 71,500,000 | 79,000,000 |
| Additions during the year | <u>16,100</u> | <u>201,883</u> |
| Net gain/(loss) from fair value adjustment | 71,516,100 <u>183,900</u> | 79,201,883 <u>(7,701,883)</u> |
| Balance at 31 st December, 2011 | <u>\$71,700,000</u> | <u>\$71,500,000</u> |

The property is located at Melville Street in St. George's. Fair values are based on valuations performed by independent professional valuers. The last valuation at 31st December, 2011 was performed by Civil Engineer Nigel A. John, B.Sc. in February, 2012.

Included in the valuation is an additional lot of land (331.8 square meters) donated to the company by one of its shareholders, St. George's Development Company Limited, and utilized as the parking area. No consideration was given for the additional lot.

6. PUBLIC LISTING

| | | |
|--|------------------|------------------|
| Balance at 1 st January, 2011 | 132,591 | 151,532 |
| Less: Amortisation | <u>(132,591)</u> | <u>(18,941)</u> |
| Balance at 31 st December, 2011 | <u>\$ -</u> | <u>\$132,591</u> |

This amount relates to costs for establishing the public listing of the company on the Eastern Caribbean Stock Exchange. The cost was originally capitalized and being amortised over a period of ten (10) years. The balance however at year end was fully written off to the statement of comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

7. TRADE AND OTHER RECEIVABLES

| | 2011 | 2010 |
|-------------------------|------------------|------------------|
| Trade receivables - net | 228,481 | 181,073 |
| Prepayments | 19,585 | 10,057 |
| Other receivables | <u>25,050</u> | <u>25,050</u> |
| | <u>\$273,116</u> | <u>\$216,180</u> |

The movement in provision for impairment of trade receivables were as follows:

| | | |
|--|-------------------|-------------------|
| Balance at 1 st January, 2011 | (65,000) | - |
| Increase in provision for impairment | (36,000) | (65,000) |
| Recovery of bad debts | <u>45,000</u> | <u>-</u> |
| Balance at 31 st December, 2011 | <u>\$(56,000)</u> | <u>\$(65,000)</u> |

8. CASH AND CASH EQUIVALENTS

| | | |
|---|--------------------|--------------------|
| Cash on hand and at bank | 179,276 | 17,911 |
| Bank overdraft (note 10) | (756,610) | (677,138) |
| Cash and cash equivalents in the statement of cash flow | <u>\$(577,334)</u> | <u>\$(659,227)</u> |

9. STATED CAPITAL

| | 2011 | 2010 |
|---|---------------------|---------------------|
| Authorised: 9,500,000 shares | | |
| Issued: 7,662,598 shares of no par value | <u>\$25,365,000</u> | <u>\$25,365,000</u> |

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
 (continued)

10. LONG-TERM BORROWINGS

| | 2011 | 2010 |
|-----------------------------------|---------------------|---------------------|
| Long term | | |
| FirstCaribbean International Bank | 35,463,357 | 36,324,116 |
| Less: Current portion | <u>(1,298,345)</u> | <u>(1,039,063)</u> |
| | <u>34,165,012</u> | <u>35,285,053</u> |
| Short-term | | |
| Bank overdraft | 756,610 | 677,138 |
| Borrowings - Current portion | <u>1,298,345</u> | <u>1,039,063</u> |
| | <u>2,054,955</u> | <u>1,716,201</u> |
| Total borrowings | <u>\$36,219,967</u> | <u>\$37,001,254</u> |

The loan is repayable over nineteen (19) years in monthly instalments of \$310,678 inclusive of interest. Interest is at the rate of 7.5% per annum.

The loan is secured as follows:

- i) Mortgage debenture over the building and land of the Duty Free Centre/Cruise Terminal building. The registered and stamped to cover \$16.2 Million.
- ii) A registered first charge demand debenture stamped up to EC\$39.15 Million over the fixed and floating assets of the borrower.
- iii) Mortgage debenture over the land and building of the Jan Bosch Building. Registered and stamped to cover EC\$22.95 Million.
- iv) Assignment of leases and rents by the Company to First Caribbean Bank International.
- v) Insurance over the Cruise Terminal and Jan Bosch building.

The bank overdraft bears interest at the bank's prime rate of 8.5% plus 1.5% per annum. The overdraft limit is \$500,000 and operates as a fluctuating facility.

The overdraft is secured by a mortgage over the company's fixed and floating assets.

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

11. SHAREHOLDERS' LOANS

Shareholders' loans are unsecured and bear interest at the rate of 10% per annum. There are no fixed repayment dates for the loans.

12. TRADE AND OTHER PAYABLES

| | 2011 | 2010 |
|-----------------------------|--------------------|--------------------|
| Deposits due to tenants | 776,427 | 883,090 |
| Trade payables and accruals | 565,443 | 273,100 |
| Other payables | <u>518,081</u> | <u>489,796</u> |
| | <u>\$1,859,951</u> | <u>\$1,699,503</u> |

13. AMOUNT DUE TO RELATED PARTIES

| | | |
|--|------------------|-----------------|
| Balance at 31 st December, 2011 | <u>\$212,040</u> | <u>\$50,558</u> |
|--|------------------|-----------------|

This amount is due to Zublin Grenada Limited, Melville Street Property Management Company Limited and St. George's Newport Development Company Limited.

Related Party transactions

- a) During the year, the following transactions occurred between the company and other related entities as follows:

| | | |
|-----------------------------|---------|---------|
| Rental guarantee | - | 101,760 |
| Service fees expense income | - | 58,446 |
| Property management income | 30,000 | 30,000 |
| Interest expense | 39,758 | 62,236 |
| Management fees expense | 150,000 | 150,000 |

- b) Key management

Key management comprises directors, divisional management and senior management of the company. Compensation to these individual were as follows:

| | | |
|-----------------|-----------------|-----------------|
| Directors' fees | <u>\$56,200</u> | <u>\$46,500</u> |
|-----------------|-----------------|-----------------|

GRENREAL PROPERTY CORPORATION LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)**

14. FINANCE INCOME

| | 2011 | 2010 |
|---|------------------|-----------------|
| Interest income on short-term demand deposits | \$ <u>20,758</u> | \$ <u>7,480</u> |

15. FINANCE COST

| | | |
|--|-----------------------|-----------------------|
| Interest on bank overdraft and other charges | (180,700) | (66,676) |
| Interest on borrowings | (2,690,528) | (2,756,895) |
| Other finance cost | <u>(39,758)</u> | <u>(62,236)</u> |
| | \$ <u>(2,910,986)</u> | \$ <u>(2,885,807)</u> |

16. FINANCIAL RISK MANAGEMENT

The company's activities expose it to a variety of financial risks: interest rate risk, credit risk, operational risk and liquidity risk. The risk management policies employed by the company to manage these risks are discussed below.

Credit risk

Credit risk is the risk of financial loss to the company if a customer or counter-party to a financial instrument fails to meet its contractual obligations, and arises principally from the company's receivables from customers and investment securities.

i) Trade and other receivables

The company trades only with recognized, creditworthy third parties. It is the company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the company's exposure to bad debts is not significant.

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

16. FINANCIAL RISK MANAGEMENT (continued)

ii) Other financial assets

With respect to credit risk arising from the other financial assets of the company, which are cash and cash equivalents, the company's exposure to credit risk arises from default of the counter-party, with the maximum exposure equal to the carrying amounts of the financial assets.

Maximum exposure of credit risk:

| | 2011 | 2010 |
|---------------------------|------------------|------------------|
| Cash and cash equivalents | 179,276 | 17,911 |
| Trade receivables | <u>273,116</u> | <u>216,180</u> |
| | <u>\$452,392</u> | <u>\$234,091</u> |

Analysis of trade receivables past due but not impaired are as follows:

| | Neither past due nor impaired | Past due but not impaired | | | Total |
|-------------|----------------------------------|---------------------------|----------------|-----------------|------------------|
| | | 30-60 days | 60-90 days | Over 90 days | |
| 2011 | <u>\$122,434</u> | <u>\$62,818</u> | <u>\$447</u> | <u>\$42,781</u> | <u>\$228,480</u> |
| 2010 | <u>\$71,403</u> | <u>\$23,483</u> | <u>\$1,865</u> | <u>\$84,322</u> | <u>\$181,073</u> |

Analysis of financial assets individually impaired:

Trade and other receivables:

| | | |
|--------------------------|-----------------|-----------------|
| Carrying amount | 89,060 | 103,141 |
| Provision for impairment | <u>(56,000)</u> | <u>(65,000)</u> |
| Net book value | <u>\$33,060</u> | <u>\$38,141</u> |

Trade receivables are provided for on a specific basis. Receivables are generally written-off when there is no expectation of recovering amounts due.

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

16. FINANCIAL RISK MANAGEMENT (continued)

Liquidity risk

Liquidity risk is the risk that the company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation.

The Company actively pursues the receivables process by ensuring that tenants comply with the terms and conditions of the lease. In addition, the Company negotiates favorable credit terms from suppliers. As a final measure of controlling liquidity the Company tries not to pay earlier than cash is collected from rents.

Maturity analysis for liquidity risk:

| | On Demand | Up to 1 year | 1 to 5 years | Over 5 years | Total |
|--|--------------------|--------------------|--------------------|---------------------|---------------------|
| Balance at 31st December, 2011 | | | | | |
| Long-term borrowings | - | - | 7,045,625 | 27,119,387 | 34,165,012 |
| Shareholders' loan | - | - | 552,745 | - | 552,745 |
| Trade and other payables | 1,029,842 | 53,682 | 776,427 | - | 1,859,951 |
| Short-term borrowings | 756,610 | 1,298,345 | - | - | 2,054,955 |
| Amount due to related parties | - | - | 212,040 | - | 212,040 |
| | <u>\$1,786,452</u> | <u>\$1,352,027</u> | <u>\$8,586,837</u> | <u>\$27,119,387</u> | <u>\$38,844,703</u> |
| Balance at 31st December, 2010 | | | | | |
| Long-term borrowings | - | - | 6,538,059 | 28,746,994 | 35,285,053 |
| Shareholders' loan | - | 384,572 | - | - | 384,572 |
| Trade and other payables | 454,711 | 361,701 | 883,091 | - | 1,699,503 |
| Short-term borrowings | 677,138 | 1,039,063 | - | - | 1,716,201 |
| Amount due to related parties | 50,558 | - | - | - | 50,558 |
| | <u>\$1,182,407</u> | <u>\$1,785,336</u> | <u>\$7,421,150</u> | <u>\$28,746,994</u> | <u>\$39,135,887</u> |

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

16. FINANCIAL RISK MANAGEMENT (continued)

Currency risk

Substantially all of the company's transactions, assets and liabilities are denominated in Eastern Caribbean Dollars. Therefore, the company has no significant exposure to currency risk.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The company is exposed to interest rate risk through the effect of fluctuations in the prevailing levels of interest rates on interest bearing financial assets and liabilities, including loans. The Company holds primarily fixed rate financial instruments and is therefore not significantly exposed to interest rate risk. The Company also holds no material interest bearing financial assets.

Operational risk

Operational risk is the risk derived from deficiencies relating to the company's information technology and control systems, as well as the human error and natural disasters. The company's systems are evaluated, maintained and upgraded continuously. Supervisory controls are installed to minimize human error.

The Company has secured the properties against fire and perils including natural disaster. In addition appropriate insurance for third party liability and directors liability is in place.

17. COMPARATIVE FIGURES

Certain of the 2010 comparative figures have been reclassified to conform to the current year's financial statement position. These changes have no impact on the losses reported for the previous year.

NOTES TO THE FINANCIAL STATEMENTS
AT 31ST DECEMBER, 2011
(continued)

18. OPERATIONAL EXPENSES

| | 2011 | 2010 |
|--------------------------------|--------------------|--------------------|
| Janitorial expenses | 99,388 | 156,940 |
| Insurance | 339,298 | 350,616 |
| Accounting fees | 27,000 | 2,250 |
| Legal fees -new rentals | 23,611 | 74,744 |
| Security services | 131,802 | 225,236 |
| General maintenance | 68,234 | 89,137 |
| Office supplies | 16,242 | 21,360 |
| Directors' liability insurance | 10,000 | 6,667 |
| Parking expenses | 34,639 | 34,923 |
| Utilities surcharge | (61,563) | (54,782) |
| Salaries and other staff cost | 297,063 | 341,104 |
| Telephone | 82,134 | 91,876 |
| Public relations | 63,636 | 78,372 |
| Electricity | 420,949 | 428,892 |
| Water | <u>30,236</u> | <u>58,348</u> |
| | <u>\$1,582,669</u> | <u>\$1,905,683</u> |

19. GENERAL EXPENSES

| | | |
|---------------------------------|------------------|------------------|
| Service charges – MPMC | - | 58,446 |
| Miscellaneous expenses | 3,875 | 541 |
| General management compensation | 150,000 | 150,000 |
| Directors fees and expenses | 57,052 | 46,500 |
| Legal fees | 5,505 | 5,765 |
| Audit fees | 20,000 | 25,000 |
| Professional fees | 52,508 | 58,922 |
| ECCSR yearly costs | <u>23,004</u> | <u>19,450</u> |
| | <u>\$311,941</u> | <u>\$364,624</u> |